



EkkoSense extends European network, partnering with Rentalload, the leading data centre load bank rental company

Integrating EkkoSense's SaaS software platform into its portfolio provides Rentalload customers with ongoing insight into their data centre cooling, power and space performance

Nottingham, UK 20th November 2018: EkkoSense, the UK-based data centre M&E Capacity Planning and Simulation specialist, has announced a software partnership with Rentalload – the leading European load bank rental company. Under the agreement Rentalload will integrate EkkoSense's powerful EkkoSoft Critical M&E SaaS software and sensors into its data centre offering, providing customers with cost-effective ongoing monitoring, management and maximisation of their critical data centre M&E infrastructure.

Designed for server room power acceptance testing during the building, renovation or maintenance of data centres, Rentalload's rack-mounted load bank solutions provide highly accurate insight into a data centre's functionality under normal operating conditions. EkkoSoft Critical is the first M&E SaaS software platform to offer a practical and cost-effective way for organisations to achieve real time visibility of their critical data centre heartbeat operational data. Because of this, EkkoSense's intuitive SaaS provides an entirely complementary solution to the Rentalload proposition.

"Rentalload offers a portfolio of smart electrical load bank solutions for testing resistive loads for initial data centre commissioning (Level 4 and of IST Commissioning Tests) / deployments. Now, by working with EkkoSense and its EkkoSoft Critical software, we're able to provide data centre customers with innovative power and cooling support for their IT and M&E operations," commented Pierre-Luc Barbe, Rentalload's General Manager. "EkkoSense's SaaS software is simple to deploy and use, providing us with a smart solution to build out our Rentalload proposition. We look forward to sharing its undoubted benefits with our many customers across Europe."

"Applying Rentalload's proven load bank technology is a great way for organisations to test the actual future load of their data centres, and directly test whether their initial

power and cooling provision is adequate and compliant,” added EkkoSense’s CEO Dean Boyle. “Through this partnership, Rentaload will now be able to take advantage of EkkoSense’s powerful front-end software, on site telemetry, low-cost 3D visualisation, power monitoring and cooling analytics to deliver further value for their customers. Adding our wireless sensors and EkkoSoft Critical cloud software to the portfolio will also allow Rentaload to provide their customers with deep insight into their data centre cooling, power and space performance, with an ongoing tool to monitor, manage and maximise their critical M&E investments.”

Maximising data centre performance with EkkoSoft Critical

Thanks to advanced DCIM-class features such as powerful M&E Scenario Planning & Simulation and unique Cooling Analytics capabilities, EkkoSoft Critical delivers the management and analytics solutions that help operations teams to maximise their data centre performance. EkkoSoft Critical offers the industry’s most comprehensive software-driven thermal optimisation provision, helping EkkoSense customers to achieve data centre cooling energy savings of 25-30%, typical ROIs of less than a year, and significant benefits in terms of released capacity, reduced energy costs and ongoing ASHRAE standards compliance management.

About Rentaload:

Rentaload is a leading European load bank rental company, providing its clients with rental solutions for resistive, inductive and capacitive power load banks that are built and optimised specifically for this service. Designed for server room power acceptance testing during the building, renovation or maintenance of data centres, Rentaload’s rack-mounted load bank provide highly accurate insight into a data centre’s functionality under normal operating conditions. The company’s solutions are particularly applicable for deployment across a range of sectors including data centres, hospitals, the military, utility firms and the maritime industry. For more information, visit www.rentaload.com.

About EkkoSense:

The EkkoSense team consists of thermal, mechanical, refrigeration engineers and Ph.D. thermal experts with 20+ years’ experience in optimising critical environments. EkkoSense provides advanced software tools, data analytics and expert services to reduce risk, increase capacity and save energy in critical infrastructures such as national telecoms and broadcast networks, as well as major data centre estates.

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Press Contact:

Cheryl Billson

Comma Communications – PR for EkkoSense

+44 (0)7791 720460

Cheryl.billson@commacomms.com